

Agent Insider

Keeping you informed

AvMed Extends the Large Group New Business Supplemental Bonus Program through Q3

AvMed is excited to announce that the supplemental bonus opportunity for new Large Groups has been extended through the third quarter of 2020. This special bonus program is in addition to the current quarterly volume bonus program.

The supplemental bonus program applies to new business groups sold in Q1, Q2 and Q3 of 2020.

Payout for New Large Groups in Q1, Q2 & Q3:

| Eligible Employees | Payout per Group |
|--------------------|------------------|
| 51-99 | \$2,500 |
| 100+ | \$5,000 |

EXTRA BONUS:

If your agency sells five or more large groups of 51 or more in the quarter, we will pay a flat \$10,000 in addition to the per group payout total.

Example:

Agency sells 5 groups (51-99) the Agency will get **\$22,500**.
(5 X \$2,500 = \$12,500 + \$10,000 = **\$22,500**)

Terms and Conditions:

- Groups that qualify for the bonus are those with original effective dates of January 1 through September 30, 2020.
- Number of eligible employees will be determined based on a snapshot taken of active subscribers the last day of the group's effective month.
- The one-time bonus payment for:
 - Q1 will be processed June 15, 2020
 - Q2 will be processed September 15, 2020
 - Q3 will be processed December 15, 2020
- Groups terminating within three months of the effective date will not be eligible for the program.
- All other terms and conditions of the 2020 Agent and Agency Incentive program apply.

To learn more about AvMed's Supplemental Bonus Program for Large Groups, please contact your Large Group Sales Representative.